Sourceworks

The complete source management, discovery and RFQ workflow tool. **Free to start — no card, no expiry.**

SOURCING WITHOUT SOURCEWORKS

Sources scattered. RFQs one at a time. Nothing tracked.

- × Sources scattered across spreadsheets, histories and inboxes
- × New sources found by trial and error on a search engine
- × RFQ emails written and sent one source at a time
- × No record of who was sent what, when, or what came back
- × No shared view of the team's sources, RFQs and quotes

WITH SOURCEWORKS

All your sources — plus new ones we find for you — in one place. One-click RFQ outreach. Collaboration and tracking.

- ✓ Every source you already use, organized in one repository
- ✓ 1,600+ vetted sources, plus SCOUT AI web discovery
- ✓ One RFQ to any combination of sources, in one click
- ✓ RFQs tracked automatically — log replies, compare quotes, award POs
- ✓ One shared source pool and RFQ history for the team

WHO WE ARE

Sourceworks (formerly Source Finder) came out of a family metals business — 50 years buying and selling — and the sourcing workflow we wished we'd had. Built by people who spent their careers on both sides of the metals trade, not by a software company. Not a directory, not a marketplace: a workflow tool to manage sourcing, send RFQs, and track quotes.

HOW IT WORKS

01 · UPLOAD · MANAGE · DISCOVER

Build your source pool

Upload the sources you already use — one at a time, or bulk-import a spreadsheet. Organize them with folders, tags and favorites. Layer in our vetted database of 1,600+ metal, material, service and fastener sources, and use our intelligent source discovery engine, SCOUT AI, to find new sources on the web.

02 · RFQ OUTREACH

Send one RFQ to all of them

Select any combination of sources — yours, vetted, or AI-discovered — and with one click generate a single email with all of them in BCC. It goes from your email, under your name — no setup required. Dozens of quotes requested in the time it used to take to write one.

03 · RFQ TRACKING

Track every reply to the PO

Log quotes and lead times as they come in, compare them side by side, and record the PO when you pick a winner. Every RFQ the team has ever sent becomes searchable history — who quoted, at what, and who won.

Not a directory. Not a marketplace. The tool you manage sources, send RFQs, and track quotes from.

REAL SAVINGS, PER RFQ

MATERIAL	HIGHEST QUOTE	LOWEST QUOTE	DIFFERENCE
C110 Copper Bar	$2,315	$1,754	**$561 · 24%**
4140 Annealed Alloy Steel Plate	$7,630	$6,696	**$934 · 12%**
Hot Rolled 8620 Alloy Steel Bar	$2,571	$1,611	**$960 · 37%**
Inconel 718 Bar	$5,741	$4,727	**$1,014 · 18%**
7050 Aluminum Plate	$7,303	$5,997	**$1,306 · 18%**
Galvanized Expanded Metal	$10,167	$7,922	**$2,245 · 22%**
T304 Stainless Steel Tube	$4,375	$1,187	**$3,188 · 73%**

22%

MEDIAN SPREAD

On these seven RFQs the lowest quote came in a median of 22% below the highest — **$1,458 per RFQ** on average. Three quotes can save 15–30%; Sourceworks gets you dozens.

Actual results from Sourceworks users: the same specification, quoted by multiple sources in the same week.

START FREE — NO CARD, NO EXPIRY

Create a free account at sourceworks.us — unlimited database searches with full contact details, an unlimited private source repository, and the RFQ tracker, free. Plus a preview of simultaneous outreach: 3 RFQs a month, each to as many sources as you like.

For Your Team

What it does for the owner, the purchasing desk, and the counter — and the plan for every size of shop

FOR THE OWNER

The spread you never see

Most buyers never see a 22% spread because each rep sources from their own contacts and the quotes live in their inbox. Sourceworks puts every source in one place and logs every quote where you can see it — even after a rep moves on.

FOR THE PURCHASING DESK

The afternoon back

One RFQ to every source you already use, plus any we find you, in one send. An afternoon of one-off emails becomes the first ten minutes of the job, and every reply is tracked to the PO.

FOR THE COUNTER

The "can you get me..." request

A request for something not on the floor becomes a tracked RFQ instead of an email thread. Six months from now, anyone can see who quoted that 4140 plate, at what price, and who won it.

WHAT YOU GET ON DAY 1, IN ADDITION TO YOUR OWN SOURCING

1,600+	1,000+	114	240+	SCOUT AI
VETTED SOURCES — METALS TO FASTENERS	GRADES OF METALS & MATERIALS	SERVICES	FASTENER TYPES	INTELLIGENT SOURCE DISCOVERY ENGINE

PLANS start free; annual billing saves 15% on paid plans

	FREE	INDIVIDUAL	TEAM	ENTERPRISE
Price	**$0** · no card, no expiry	$99 / mo	$79 / seat / mo $67.15 billed annually	Custom
Seats	1	1	2–10	11+
Database searches, full contacts	**Unlimited**	Unlimited	Unlimited	Unlimited
Private source repository	**Unlimited**	Unlimited	Unlimited	Unlimited
RFQ tracker — quotes, lead times, PO	**Included**	Included	Included	Included
Simultaneous RFQ outreach, any number of sources	**3 / month** preview	Unlimited	Unlimited	Unlimited
SCOUT AI source discovery	—	50 searches / mo	50 / seat / mo, pooled	Custom
RFQ templates, full search history	—	✓	✓	✓
Team sharing, visibility & analytics	—	—	✓	✓
Material Expert Helpdesk	—	✓	✓	✓
90-day guided launch, built with you	—	—	—	✓

Material Expert Helpdesk: message our team when you're stuck on a material — a real metals expert responds with hand-picked recommendations. **Enterprise:** custom pricing for 11+ seats, plus a 90-day guided launch where we load your sources, build your repository and train the desk.

GET STARTED

STEP 01
Create your free account at sourceworks.us — email and password, no card.

STEP 02
Upload the sources you already use, run a search, and preview simultaneous outreach by sending one RFQ to all of them.

STEP 03
Upgrade when you want unlimited outreach, SCOUT AI, or team sharing. Your sources and history come with you.

Rather see it on your own material first? Email any RFQ to support@sourceworks.us — we'll send back a video of it in Sourceworks plus vetted and SCOUT AI sources to reach out to. Or book a 30-minute demo at sourceworks.us.

YOUR CONTACT
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